Container Corporation of India Ltd.
(A GOVT. of India Undertaking, Ministry of Railways)

EXPRESSION OF INTEREST FOR EMPANELMENT OF ADVERTISING AGENCIES

Rs. 12 Lakhs

Tender form can also be downloaded from our website www.concorindia.co.in or for more detail

New Administrative Building, C.Rly, D.N.Road, Fort, Mumbai-400001. Tel#22622053/22622054

ease contact; O/o The Chief General Manager, CONCOR Mumbai Regional Office, 5TH Floo

Time for

Hrs.

02/07/20 02/07/20

ODISHA

Period

11/06/20 to

01/07/20

# Brands step up to the digital storefront

Pepsi, Coke, Britannia, Kwality Walls and a host of other brands line up for e-stores on delivery apps, rethink visual identities, and the retail experience









(From left) Kwality Walls promine 1tly uses its logo and colours to a 1vertise its e-store, while Hershey's and Coca-Cola promote their product portfolio and Britannia has turned its popular jingle into a mnemonic for the brand

**GIREESH BABU&** T E NARASIMHAN Chennai, 10 June

aunch a delivery app, any of the several that have over the past month, and a colourful bunch of familiar logos pop up. Jostling for space on the screen are tiny visual identifiers that Coca-Cola India, PepsiCo India, Britannia, HUL, P&G and a slew of big brands have used to mark their designated e-stores. Shut out of the familiar supply chain networks, big brands are relying increasingly on small start-ups to find their way back into game. But as they do that, their virtual storefronts are creating a new design language and by using a combination of factors-logo, placement and delivery processdefining an all direct-to-customer experience.

Brands have flocked to apps such as Dunzo, Swiggy, Zomato among others to set up their stores, packaging their fare around the needs of the platform and customers. In the process, the big brands are learning much more about the people they serve as they have greater control over display, markets. Without accessibility,

alliances with the e-commerce giants or local supermarkets.

"From the brand's purview, one of the key features is that the marketers can get a direct access to the customer behaviour, such as a pattern in the consumption timing and so on. These patterns are often important for brands to analyse and further use as reference points while strategising their marketing strategies," said Dilen Gandhi, senior director and category head-Foods, PepsiCo India that has tied up with deliv-

ery app Dunzo for an e-store. E-stores are not a short term phenomenon, say experts, even if they have emerged as a solution for an immediate problem. Hence brands would need to invest into the channel, much like they did when building a distribution and promotion platform with small stores and big supermarkets. It is a way to connect and adapt with the new marketplace.

Brands must beat their own path to the customers' doorstep, for the pandemic has made it clear that it is not enough to have a strong distribution network, or prime space in superdesign and customer data than the customer is likely to disen-

they did in the past, be it in their gage from the brand. In that context, the direct-to-customer (D2C) channel is more than a transactional interface. It is a way to renew the familiarity and recall that many brands have

built with their customers. According to EY's latest report 'COVID-19 and emergence of a new consumer products landscape in India', 60 per cent of Indian consumers believe the way they shop would change. In the early stages of the pandemic, consumers were worried about the health of their families and meeting their basic needs. These common concerns are manifesting themselves in different ways, the report said. Gandhi said that PepsiCo India is taking a long term view on the brand e-store, but volumes of orders generating via directto-customer (D2C) platforms will be put in consideration and evaluated. PepsiCo is not the only brand to recalibrate its presence in the marketplace, Britannia has one for its cookies, Amul has done the same with its value-added dairy products and HUL and P&G have set up a similar net-

Harish Bijoor, founder, Harish Bijoor Consults Inc, said

that the e-store is something that has become a sudden necessity from being a mere digital fad for the big brands. As a result, he added, the big gainers have been Dunzo that was the first to leverage the opportunity and also Zomato and Swiggy. "This has caused action and traction for each of their business models," he said, Dunzo, which started out as an 'item' delivery app, reports that the average order value has increased 4x on the app. It is focused on the eight metro cities at present, but brands want a pan-India presence and this makes the food delivery apps

an attractive proposition. According to a spokesperson for Swiggy, the company has worked towards building a sustainable ecosystem for all its partners. The lockdown led to a significant increase in consumer interest to order groceries through the app and this led to a partnership with brands such as HUL, P&G, ITC, Godrej, Dabur, Marico and others. "While almost 75 per cent of all grocery orders on the platform are from the top 15 cities, Swiggy noticed a higher AOV (average order value) of 7-10 per cent from the smaller cities," the spokesperson said.

Place: Mumbai

Date: 10.06.2020

**BHAGWATI AUTOCAST LIMITED** (CIN: L27100GJ1981PLC004718)

Regd. Office: Survey No. 816, Village-Rajoda, Nr. Bavla Ahmedabad-382220, Gujarat, IN. Tel. +91-2714-232283 E-mail- autocast@bhagwati.com, Website: www.bhagwati.com

#### NOTICE

Notice is hereby given that pursuant to Regulation 33 and 47 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the meeting of Board of Directors of the Company will be held on Thursday, the 18th day of June, 2020, inter-alia to consider and approve the Audited Financial Results for the quarter and year ended March 31, 2020 and other businesses, if any. For, Bhagwati Autocast Limited

Place: Ahmedabad

(Dr. Pravin N. Bhagwati) Chairman & Managing Director

The intimation is also available on the website of the Company at www.bhagwati.com and on website of stock exchange at www.bseindia.com

#### **ADOR MULTI PRODUCTS LIMITED**

ead Off · Ador House, 5th Floor, 6 K Dubash Marg Fort, Mumbai – 400 001 Te.: (91) 22 66239300 Email: cs.adormultiproducts@gmail.com Web site: www.adormultiproducts.com CIN: L85110MH1948PLC310253

# ador MULTIPRODUCTS

#### CORRIGENDUM TO THE POSTAL BALLOT NOTICE

This has reference to the Notice of Postal Ballot dated 16th May, 2020. issued by the Company for the purpose of seeking member's approval by way of Special Resolution for "Issue of Equity Shares on Preferential Basis" The corrigendum is being issued to inform the shareholders / beneficial owners of the Company regarding following changes On page 12 in the explanatory statement of the Postal Ballot Notice sent to the members. under Point 14 the words "The company and" shall be added thus the statement in Point 14 will be read as follows:

The company and none of the promoters or directors of the company are wilful defaulter, hence the said disclosure required under Schedule VI of SEBI (ICDR) Regulations, 2018 are not applicable.'

The aforesaid change does not have any impact on the business proposed to be transacted through Postal Ballot. This corrigendum should be read along with the Postal Ballot Notice sent to

the members on their registered e-mail id's. Voting through Postal Ballot commences from Friday, 22nd May, 2020 at

9:00 a.m. and ends on 21st June, 2020 at 5:00 p.m. (IST)

By orders of the Board of Directors of Ador Multi Products Limited Deep Lalvani

CONCOR WESTERN REGION

Tender Ref. no

CON/WR/ADMIN

Cost of Tender

Order/DD

Rs.1.120/-

OMC House, Bhubaneswar-751001, Odisha CIN: U13100OR1956SGC000313, www.omcltd.in

NIT No.18/OMC/CIVIL/2020

Tender for the following works is invited on-line through e-procurement portal of Govt. of Odisha

SI. No	Name of the work	Estimated cost (Rs. In lakhs)	Time period of the work in month	Class of Contractor	EMD (Rs) Online	Cost of Bid document (Rs.) Online
1.	Devlopment of road from Parking Yard to Ore stock Yard at Baliparbat of Daitari Mines in the district of Keonjhar.	537.73	9 (Nine)	A & Spl.	5,37,800/-	10,000 +18% GST

- Available of Bid document in Govt. portal from dt. 11.06.2020 to 25.06.2020 up to 5.00 PM.
- 2. Last date of on-line submission of tender in the portal is dt. 25.06.2020 up to 5.00 PM.
- 3. Date of opening of Technical Bid is dt. 26.06.2020 at 11.00 AM. All other details can be seen from DTCN available at Govt. website www.tendersorissa.gov.in

The Odisha Mining Corporation Ltd. reserves the right to reject any or all tenders without assigning any reason thereof.

**DEALMONEY SECURITIES PRIVATE LIMITED** 

CIN: U67120MH2005PTC156678 Regd. Off: Plot No. A356/357, Road No. 26 Wagle Industrial Estate, MIDC, Thane (West), Thane MH 400604

Tel no.: 022-41842222, Fax: 022-41842257, Email id: compliance@dealmoney.in

BEFORE THE NATIONAL COMPANY LAW TRIBUNAL,

MUMBAI BENCH

COMPANY SCHEME PETITION NO. 4159 OF 2019

**CONNECTED WITH** 

COMPANY SCHEME APPLICATION NO. 1288 OF 2019

CGM (Civil) OIPR-30005/11/0023/20-2

**DEALMONEY COMMODITIES PRIVATE LIMITED** 

CIN: U65923MH2010PTC258198 Regd. Off: Plot No. A356/357, Road No. 26 Wagle Industrial Estate, MIDC,

Thane (West), Thane MH 400604
Tel no.: 022-41842222, Fax: 022-41842257, Email id: compliance@dealmoney.in

BEFORE THE NATIONAL COMPANY LAW TRIBUNAL, MUMBAI BENCH **COMPANY SCHEME PETITION NO. 4159 OF 2019** 

IN COMPANY SCHEME APPLICATION NO. 1288 OF 2019

In the matter of the Companies Act, 2013; AND In the matter of Section 230 to 232 of the Companies Act, 2013 and othe applicable provisions of the Companies Act, 2013 and Rule framed there under; AND in the matter of Scheme o Amalgamation [Merger by Absorption] of Dealmone Securities Private Limited ("DSPL") With Dealmone

Dealmoney Commodities Private Limited ("DCPL"), a Company Incorporated under the provisions of the Companies Act, 1956 And having its registered office at Plot No. A356/357, Road No. 26 Wagle ndustrial Estate, MIDC, Thane (West), Thane 400604

#### ...Transferee Compan NOTICE OF HEARING OF PETITION

Commodities Private Limited ("DCPL")

A Petition under Section 230 to 232 of the Companies Act, 2013 ("Petition") for an orde sanctioning the Scheme of Amalgamation [Merger by Absorption] of Dealmoney Securitie Private Limited ("DSPL") ("Transferor Company") With Dealmoney Commodities Private Limited ("DCPL") (Transferee Company) and their respective shareholders and creditors was presented by Dealmoney Securities Private Limited and Dealmoney Commodities ivate Limited, the Petitioner Companies on Monday the 27thApril, 2020 and the Petition s fixed for hearing before the National Company Law Tribunal, Mumbai Bench ("NCLT") or Thursday, 25thJune, 2020,

Any person desiring of supporting or opposing the Petition should send to the Authorise Representative of Transferee Company at the address mentioned below, a notice of his /he intention, signed by him/her or his/her Authorised Representative, with his/her name and ddress, so as to reach the Authorised Representative of Transferee Company and to the NCLT, Mumbai Bench at 4th Floor, MTNL Building, Tele Exch Somani Marg, Cuffe Parade, Mumbai – 400005 not later than two days before the date fixed for hearing of the Petition where he seeks to oppose the Petition, the grounds of opposition along with his/he affidavit/representation shall be furnished with such notice.

A copy of the Petition will be furnished by the Authorised Representative of Transferee Compan to any person requiring the same on the payment of prescribed charges for the same.

Date: 11.06.2020

Authorised Representative for the Transferee Company: Ajay Kumar Ajay Kumar & Co.,

**Practising Company Secretaries** 103, A. S. Dias Building, 1st Floor, 268/272, Dr. Cawasji Hormasji Street, Marine Lines, Mumbai - 400 002

framed thereunder; AND in the matter of Scheme o Amalgamation [Merger by Absorption] of Dealmone Securities Private Limited ("DSPL") With Dealmone Commodities Private Limited ("DCPL") Dealmonev Securities Private Limited ("DSPL"), a Company

In the matter of the Companies Act, 2013; AND In the matter of Section 230 to 232 of the Companies Act, 2013 and other

applicable provisions of the Companies Act, 2013 and Rule

Incorporated under the provisions of the Companies Act, 1956 And having its registered office at Plot No. A356/357, Road No. 26 Vagle Industrial Estate, MIDC, Thane (West), Thane 400604 IN .....Transferor Company NOTICE OF HEARING OF PETITION

A Petition under Section 230 to 232 of the Companies Act, 2013 ("Petition") for an orde

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to any person requiring the same on the payment of prescribed charges for the same Date: 11.06.2020

Authorised Representative for the Transferor Company Ajay Kumar Ajay Kumar & Co., Practising Company Secretaries 103, A. S. Dias Building, 1st Floor, 268/272, Dr. CawasjiHormasji Street, Marine Lines, Mumbai - 400 002

# ANANDRATHI CIN No. U67190MH1982PLC140380

Anand Rathi Global Finance Limited

# Registered Office: Express Zone, A Wing, 10th Floor, Western Express Highway, Goregaon (East), Mumbai - 400063. Maharashtra. Tel.: +91 22 6281 7002 Corporate Office: Express Zone, A Wing, 8th Floor, Western Express Highway, Goregaon (East), Mumbai 400063. Maharashtra. Tel.: +91 22 6281 7003. Website: www.rathi.com

POSSESSION NOTICE (For Immovable Property)

#### Whereas, the undersigned being the Authorized Officer of the Anand Rathi Global Finance Limited, under the Securitisation And Reconstruction of Financial

Assets and Enforcement of Security Interest Act, 2002 (Act 54 of 2002) and in exercise of powers conferred under section 13(12) read with rule 3 of the Security Interest (Enforcement) Rules, 2002 issued Demand Notice dated 25th October, 2019 under Section 13 sub-section 2 of the Securitisation And Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 calling upon the Borrower viz. Better Builders and Infrastructure Private Limited and Guarantors (1) Mr. Shyam Bali, (2) Mrs. Kumud Devraj Bali, (3) Mr. Sanjiv Bakshi and (4) Mr. Umesh Vyas to repay the amount mentioned in the Demand Notice dated 25th October 2019 being Rs.32,65,83,957/- (RupeesThirty Two Crores Sixty Five Lakhs Eighty Three Thousand Nine Hundred Fifty SevenOnly) as on 24th October, 2019 within 60 days from the date of the said notice.

	Loan Account Number of the Borrower	Name of the Borrower	Names of the Guarantor	Description of the Secured Asset	Amount Demanded	Date of Demand Notice	Date of Possession
1.	ARGFL/ CF/030	Better Builders and Infrastructure Private Limited. having registered at 5/5 Mathuradas Colony, St. Anthony Street, Kalina, Santacruz (East) Mumbai 400098	(1) Mr. Shyam Bali - Having residential addressed-AA 38, Yashodham Enclave, Off. Film City Road, Goregaon (East), Mumbai – 400063.  (2) Mrs. KumudDevraj Bali - Having residential address AA38, Yashodham Enclave, Off. Film City Road, Goregaon (East), Mumbai – 400063.  (3) Mr. Sanjiv Bakshi - Having residential address 702, Rajnigandha, CHSL, Gen. A.K. Vaidya Marg, Gokuldham, Goregaon (East) Mumbai –400063.  (4) Mr. Umesh Vyas - Having residential address at 3101, Electra, Planet Godrej, 30, KeshavraoKhadye Marg, Jacob Circle, Mumbai – 400011	As given in the "Description of the Immovable Property" below.	Rs. 32,65,83,957/-	25-10-2019	08-06-2020

The Borrower having failed to repay the amount due despite the receipt of the said statutory Demand Notice, notice is hereby given to the Borrower and Guaranto mentioned hereinabove in particular and public in general that the undersigned has taken possession of the properties / Secured Asset (as defined under Part B of Shedule I of the Demand Notice dated 25th October, 2019) and also described in description of Immovable Properties herein below in exercise of powers conferred upon him/her under sub-section (4) of section 13 of the Securitisation And Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 read with rule 8 of the Security Interest (Enforcement) Rules, 2002 on this the 08th day ofJune of the year 2020.

The Borrower and Guarantors in particular and the public in general is hereby cautioned not to deal with the properties/ the Secured Asset and any dealings with the Properties / secured assets will be subject to the charge of Anand Rathi Global Finance Limited for an amount of Rs.32,65,83,957/- (RupeesThirty Two Crores Sixty Five Lakhs Eighty Three Thousand Nine Hundred Fifty SevenOnly) as on 24<sup>th</sup> October, 2019 and further interest and other charges thereon with effect from 25<sup>th</sup> October, 2019 onwards. The Borrower's attention is invited to the provisions of sub-section (8) of Section 13 of the Act inrespect of the time available to redeem the secured assets

#### **DESCRIPTION OF THE IMMOVABLE PROPERTIES**

- Flat No.38/B admeasuring 861 square feet built up area on the ground floor of the building known as 'Yashodham Hill Top Residents Co-operative Housing Society Limited' situated at Yashodham Enclave, Goregaon (E), Mumbai 400063 on the land bearing CTS No.98 of Village Dindoshi in the Registration District & Substitution of the Substitution of th District of Mumbai Suburban;
- Flat No.38/B-1 admeasuring 861 square feet built up area on 1st floor of the building known as 'Yashodham Hill Top Residents Co-operative Housing Society Limited' situated at Yashodham Enclave, Goregaon (E), Mumbai 400063 on the land bearing CTS No.98 of Village Dindoshi in the Registration District & Sub
- Flat No.38/A-1 admeasuring 861 square feet built up area on ground floor of the building known as 'Yashodham Hill Top Residents Co-operative Housing Society Limited' situated at Yashodham Enclave, Goregaon (E), Mumbai 400063 on the land bearing CTS No.98 of Village Dindoshi in the Registration District & Sub
- District of Mumbai Suburban; and Flat No.38/A-2 admeasuring 861 square feet built up area on 1st floor of the Building known as 'Yashodham Hill Top Residents Co-operative Housing Society Limited' situated at Yashodham Enclave, Goregaon (E), Mumbai 400063 on the land bearing CTS No.98 of Village Dindoshi in the Registration District & Sub

Date : 08th June, 2020 **Authorized Officer** 

Anand Rathi Global Finance Limited

### ▶ FROM PAGE 1 S&P affirms...

# Before the recent rating action by Moody's,

the agency's rating on India was a notch above S&P and Fitch's. Now, all the three major rating agencies have the lowest investment grade rating on India. But the outlook by Moody's is negative, whereas it is stable by the other two agencies. Market experts had mixed views on the

rating action. "The markets did not move when Moody's downgraded. The reiteration of rating was expected by everyone. The markets won't move this time too," said Jayesh Mehta, head of treasury at Bank of America. Harihar Krishnamurthy, head of treasury at First Rand Bank, said the markets would interpret the event as "normal"

UR Bhat, director, Dalton Capital India, improvement in labour market conditions said, "S&P has maintained its rating on India. This shows the agency's confidence in the government measures to tackle the economic impact of Covid-19. Unlike other countries, we have not ratcheted up fiscal debt. The impact on the markets will be minimal." Technically, S&P placed India at BBB-. "While risks to India's long-term growth rate are rising, ongoing economic reforms, if executed well, should keep the country's growth rate ahead of peers," it said.

However, it said prior to the onset of the pandemic, India's GDP growth rate had already slowed measurably. "Existing vul-nerabilities, including a weak financial sector, rigid labour markets, and consistently weak private investment could hamper India's recovery if they are not actively

addressed," the agency said. Nevertheless, India's economy is likely to achieve a strong recovery following the deep contraction in this fiscal year. The

**BS SUDOKU** 

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Nevertheless, lower revenues resulting from the corporate tax cuts, and much weaker

over time, the rating agency said.

economic activity this year, will continue to undermine the government's fiscal position," it cautioned.

(With inputs from Anup Roy, Abhijit Lele and

economy's long-term outperformance

highlights its resilience. India's wide range

of structural trends, including healthy

demographics and competitive unit labor

which is particularly supportive of manu-

facturing firms, should reinforce growth,

alongside additional fiscal and monetary

easing, S&P said. Some state governments,

including those in Uttar Pradesh, Madhya

Pradesh, and Gujarat, have also begun to

roll back restrictive labour market rules, it

pointed out. These efforts are likely in coor-

dination with direction from the central

government, which has publicly exhorted

states to adopt such measures. Should these

measures become more permanent in

nature, with broadening participation from

other states, this could lead to a meaningful

economic growth over the long-run.

"We expect these reforms to support

A more favourable corporate tax regime,

costs, work in its favour, it said.

## Apollo Global...

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AION was also in the race to buy part of the assets in crisis-ridden DHFL, but the deal got stuck. Sources in the know said Apollo was in the process of raising its India fund 2 of over \$1 billion. It is not clear whether that will be pursued at all.

The decision of Apollo to part ways was

pretty sudden, sources said. Apollo Global Management, the parent company which is listed in the US, reported a loss of \$2.3 billion in May 2020. Those in the private equity business said the clear sign of Apollo's reduced interest in the country.

With inputs from Bloomberg

#### Tata Sons...

The holding firm will have to make additional equity investments in its two airlines, AirAsia India and Vistara, which are facing tough times because of Covid-19 and the resultant lockdowns. The group's housing and infrastructure arms would also require about ₹25,000 crore from the parent, said bankers. A questionnaire sent to Tata Sons did not elicit any immediate response.

The holding company is expected to make additional equity investments in Tata Motors, which is facing financial headwinds both in its domestic and global businesses because of lockdowns. Its British subsidiary, spot because of a spike in yields

on its traded bonds, leading to a sharp rise in borrowing cost. JLR bonds are currently trading at a yield of around 10.54 per cent among the highest in the automotive industry. Analysts say such a high yields will make it tough for the firm to raise funds through the bond market in the current environment. The international brokerage CLSA, expects Tata Motors' passenger car business, including JLR, to have a negative free cash flow of around ₹40,000 crore in FY20 and FY21. Hence, it might require equity support

from the parent. In the past, Tata Sons has been proactive in providing equity funding through rights issue. In May 2019, it pumped around ₹3,000 crore into Tata Motors through warrants conversion.

The company's financial services busies will also need fund infusion in the current fiscal after it received ₹3,500 crore investment in FY20. The company had cash and cash equivalents of ₹3,700 crore as of March 2019, according to its annual report. The company's net debt increased to ₹30,488 crore as on July 31, 2019, because of increased investments of ₹27,870 crore as on

## **Covid recoveries...**

"We need to monitor these numbers. These may be transient. With lockdown easing and internal travel picking up, the number (of active cases) could go up," cautioned Sreekumar. India had added 9,985 cases in a single day, according to the health ministry data released on Wednesday morning. The increase in the daily number of cases has hovered close to 10,000 for over a week, even as the total Covid count continued its upward trajectory. In terms of percentage increase, there has been a slight decline in per day rise in the number of cases, from more than 4 per cent in the beginning of June to around 3.7 per cent on June 10. In Maharashtra, however, the new cases added by Wednesday were 2,259 parting of ways could well be a the lowest in nearly two weeks, slowing their doubling rate to around 20 days. The state with the maximum number of cases at 90,787 has seen recovery of 42,638 so far. Delhi accounts for more than 11,000 recovered cases (of its total tally of 31,309). Madhya Pradesh, Rajasthan, Uttar

Pradesh, and Telangana are among states where the number of active cases is less than the recovered ones. "While this is good news, we need to observe the numbers for the next three days. One swallow does not a summer make," said Alok Roy, chair-Ficci Health Services Committee and chairman, Medica Group of Hospitals. In the past one day, 5,892 were cured or discharged, while 3,819 new active cases were added. As the recoveries rose, so did the total fatalities, taking the total death count to 7,745. "The government needs to focus on preventing deaths. If the fatality is 5 per cent, then 95 per cent should recover. This distinction between active and recovered cases is baffling," said Jacob John, virologist and former chairman of Indian Council of Medical Research.

India's fatality rate is around 2.8 per cent, which would indicate a much higher recovery rate. Currently, nearly 49 per cent of total Jaguar Land Rover (JLR), is in a patients have been cured and over 48 per cent are among those in the active category.

Place: Mumbai

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